



6:30AM	Exhibit Set-Up
7:00AM	<p>Registration/Information Desk Opens</p> <p><i>All confirmed pre-registered delegates must approach the Registration Desk to check in and pick up conference badges. Business Cards are required to retrieve badges.</i></p>
7:30AM	Continental Breakfast
8:30AM	WELCOMING REMARKS
8:45AM	<p>Economic Analysis & Market Outlook: Where Are We In The Cycle?</p> <ul style="list-style-type: none"> • The Most Pressing Issues For Investors In 2019 • Government policy and global changes – what should the real estate industry be prepared for in the short-medium term? • Trends that will have the greatest impact on how capital is deployed into real estate in 2020 • Forecasting market risks and potential bumps and how to best prepare for them • Sectors, trends and demographics impacting capital markets • Will the end of the current real estate cycle send investors scurrying to other asset classes? • Which inning is the industry in within the current real estate cycle? • Sector, trends and demographics impacting capital markets • How do PE funds find attractive deals in a high valuation environment? • Emerging opportunities for PE funds – non-traditional sectors, innovating traditional operating models and rolling out “buy and build” strategies • Managing increased regulatory pressure, investor scrutiny and competition <p><i>Moderator:</i> Ron Diamond, CEO, Diamond Wealth Strategies</p> <p><i>Panelists:</i> David Ranson, President, Dir. of Research, HCWE & Co. Matthew May, President, May Realty Advisors David Robb, Managing Director, Frontier Group (SFO)</p>
9:30AM	<p>Tax and Regulation: What Has been the Realized Effect Of The New Tax Laws?</p> <ul style="list-style-type: none"> • The latest opportunity zone developments • Minimizing tax leakages for foreign investors • Do you need to register with the SEC? What should you be doing if SEC eligible?

	<ul style="list-style-type: none"> • Use of affiliates and multiple funds • Expense allocation and custody • Ethics code and market performance communication • Compliance best practices on emerging issues • Where are entities being tripped up on regulatory filings? • “S” corporation developments • Carried interest update <p><i>Moderator:</i> Robert Grden, Executive Director, Wayne County Employees Retirement System</p> <p><i>Panelists:</i> Jennifer Collins, Fellow in Residence, Beeck Center for Social Impact + Innovation, Georgetown University Bill Rohrer, Partner, Duane Morris LLP Thomas Wiese, Senior Managing Director-Institutional Solutions, Lombard International</p>
10:15AM	Networking Refreshment Break
10:45AM	<p>New Niche Opportunities and Sectors that help with Diversification Efforts</p> <ul style="list-style-type: none"> • What yields can investors expect from niche property types? • What are benefits of investing in niche property types in opportunity zones? • Which niche property segments are in highest demand by investors? • How recession-proof is the senior housing asset class? • Are co-working and co-living fads? Or are they here to stay? • What’s new with cannabis legalization, and how does that affect investment prospects in the industry? • How are investors approaching the student housing asset class? Where are the next opportunities in the sector? • Which healthcare real estate segments are seeing the strongest growth? How should investors looking to enter the sector approach these opportunities? • How are investors uncovering upside in the life sciences and data center asset classes? • Which opportunities in gaming and casinos are showing the most promise? • What risks do investors need to keep in mind when considering niche property types? • What are best practices for investing in self-storage assets? <p><i>Moderator:</i> Thomas Haug, CEO, Managing Member, Aspen Tree Advisory</p> <p><i>Panelists:</i> Lonnie Gienger, CEO, Wilkinson Family of Companies David Eyzenberg, President, Eyzenberg & Company Michael Williams, Director - Investor Relations, Sixty West, LLC</p>
11:30AM	<p style="text-align: center;">KEYNOTE PRESENTATION</p> <p style="text-align: center;">Opportunity Zones – The Future of an Upwardly Mobile America</p> <p style="text-align: center;">Don Peebles, Founder, Chairman and CEO, The Peebles Corporation</p>

12:00PM	Networking Luncheon
1:15PM	<p>KEYNOTE PRESENTATION</p> <p>Overview of the Residential Market in the USA and NYC</p> <p>Kent Swig, President, Swig Equities, LLC (SFO)</p>
1:45PM	<p>Capturing Opportunities in Private Debt at the Top of a Competitive Real Estate Cycle</p> <ul style="list-style-type: none"> • Current challenges faced by investment funds targeting real estate debt and infrastructure debt • Real estate debt as a diversification tool and ensuring certainty in the capital stack • Not all funds are created the same – sourcing debt, leaseback and private equity capital for commercial real estate investment and development • How will debt strategy perform in a downturn economy? Differentiators for standing out and the risk/return trade offs <p><i>Moderator:</i> Sasha Bernier, Senior VP/Investment Committee, Cheltenham Investments (SFO)</p> <p><i>Panelists:</i> Eric Newman CPA, CGMA, Treasury Manager, City of Stamford (Conn) Elliot Shirwo, Founder and Principal, BridgeCore Capital, Inc. Douglas Harmon, Managing Director - Arden Credit Fund, Arden Group</p>
2:30PM	<p>Scaling Private Equity Real Estate Performance with Winning Portfolio Construction Strategies</p> <ul style="list-style-type: none"> • Key insights into private equity real estate performance—including core, core-plus, opportunistic and value-added • Hybrid funds - what benefits do hybrid funds offer investors that asset class-specific funds cannot and vice versa? • Uncovering new opportunities in logistics, data centers, co-living, self storage and esoteric sectors • What do investors need to be careful about and where do they stand on the risk-return spectrum? • Which sub-asset classes in real estate are attracting the most foreign capital? • What metrics are GPs seeing as most valuable today when comparing different asset class mixes in real estate? • Which sectors and property types are generating the best risk-adjusted returns? • What trends are shaping the private equity real estate industry? <p><i>Moderator:</i> Guy Pinkman, Advisory Committee / Trustee, Pension Benefit Guaranty Corporation / Lincoln Fire & Police Retirement System</p> <p><i>Panelists:</i> Randy Norton, Managing Partner - Head Of Real Estate And Alternatives, Green Mesa Capital (SFO)</p>

	<p>DJ Van Keuren, Vice President, Monfort Companies (SFO) Phillip Vitale, Chief Executive Officer, Evolytical LLC Michael Ashley Schulman, CFA, Chief Investment Officer, Bonorum Capital Consulting Prashant Tewari, Principal, Townsend Group</p>
3:30PM	<p>What is in the Secret Sauce? Sourcing Opportunities & Due Diligence in a Hot Real Estate Market</p> <ul style="list-style-type: none"> • What investment skills are important when sourcing investment opportunities in today's competitive market? • How do you maintain price and diligence rigor when there are multiple bidders for an asset? • Does your diligence process change if you are investing alongside other families, in funds or through sponsors? • Would you give an example of a deal you have turned down and why? • How have real estate transactions changed in recent years? • What are the benefits and pitfalls of investing in direct real estate deals? • How do you manage investments after they have been made? <p><i>Moderator:</i> Jeffrey Fulk, Managing Director, Investment Management, Alvarium Investment Managers (US), LLC (MFO)</p> <p><i>Panelists:</i> Carol Pepper, CEO & Founder, Pepper International LLC (MFO) Vasco Noya di Lannoy, Investment Executive, Sage Group Partners (SFO) Matthew Ricciardella, Managing Partner, Crystal View Capital Spencer Gray, President, Gray Capital LLC</p>
4:15PM	<p>Direct vs. Co-Investment vs. Commingled Funds</p> <ul style="list-style-type: none"> • Understanding the drivers and players of co-investing • Macroeconomic developments pushing the trend of co-investing forward • Avoiding errors and practicing thorough due diligence in co-investment while complying with the shortened timelines • The importance of building relationships and connections in getting involved in co-investments • How to effectively negotiate mutually beneficial terms for the best outcome • Understanding the changes in the regulatory environment, and staying up to date with compliance and transparency requirements by the SEC • How the direct investing environment is having an impact on private equity • Find the best opportunities for you in alternative co-investment strategies and structures <p><i>Moderator:</i> Brandon Laughren, Chief Investment Officer, The Laughren Group (SFO)</p> <p><i>Panelists:</i> Carlos Imery, Director, IG3 Sean Davatgar, Principal, Dava Capital (SFO) Drew Iadanza, Vice President, Real Estate, StepStone Group</p>

5:00PM	CLOSING REMARKS
5:00PM	Cocktail Reception